

Questions regarding prepay? Please contact your Armor Sales Rep.

ACCOUNT DETAIL

Customer Number: _____

Prepaying by branch? Provide Branch Customer Number below.

Branch Number: _____

Is this prepay for your **Parent** or **Branch** location:

Parent **Branch**

Account Name: _____

City: _____

State: _____ Zip _____

If Branch Prepay Balance is less than billed amount or contract is closed, Branch Invoices will draw against available Parent Prepay Balance.

PREPAY AMOUNT

Armor Prepay: \$ _____

Thank you for choosing Armor!

Upon receipt of your prepay forms, Armor Seed will generate an invoice billing you for the amount of prepay you have indicated on this form. • The gross up will be determined by the date prepay funds are received.

GROSS UP PERCENTAGES & DEADLINES

- November 15, 2018 **8%**
- December 15, 2018 **7%**
- January 15, 2019 **6%**
- February 15, 2019 **5%**

Payment must be received by deadline to receive gross up.

SUBMITTING FORM

Email

jillwoodard@armorseed.com

OR

Fax

870-336-2109, **Attn: Prepay/JillWoodard**

OR

Mail

ARMOR SEED, **Attn: Prepay/JillWoodard**
2532 ALEXANDER DR STE B
JONESBORO AR 72401

SUBMITTING PAYMENT

EFT

The invoice amount will draft automatically on the deadline.

OR

Wire

Bank: **Wells Fargo Bank, N.A.**
San Francisco, CA

ABA#: **121000248**

Acct#: **4121577514**

Bankswift Code: **WFBIUS6S**

Beneficiary: **WinField Solutions, LLC**

OR

Mail

ARMOR SEED, **Attn: Prepay/JillWoodard**
2532 ALEXANDER DR STE B
JONESBORO AR 72401

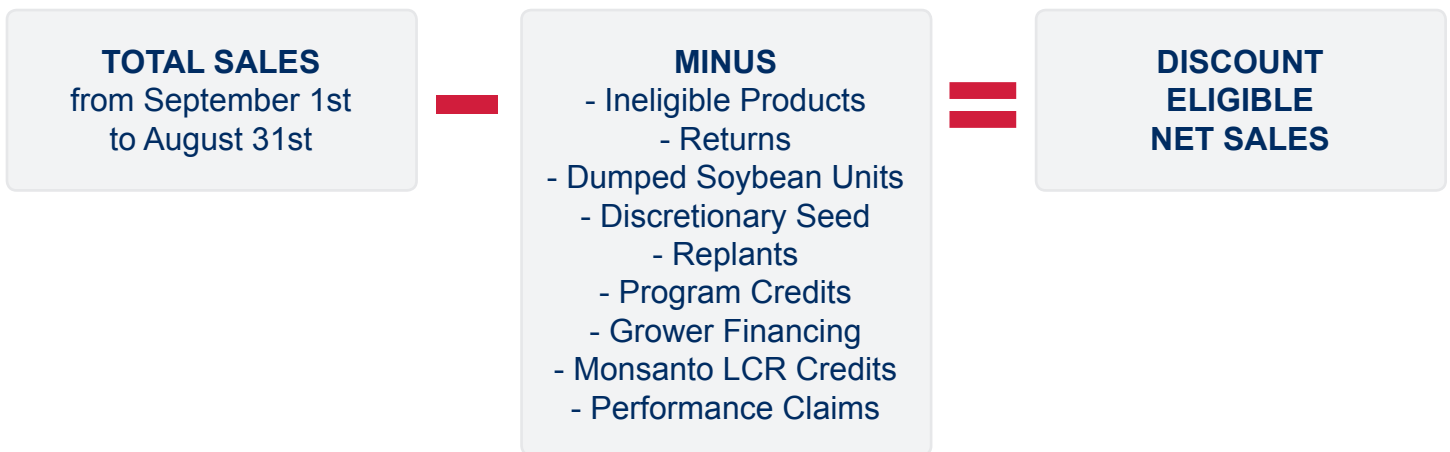
Add "Seed Prepay" on memo.

PREPAY ISSUED • Upon receipt of your prepay payment, Armor Seed will create your prepay contract and apply the gross up for that deadline. • Participating in the Armor Prepay Program results in the benefit of obtaining additional funds for seed purchases after we receive your prepay payment, but are considered “unearned” until the season end process.

INVOICING AND STATEMENTS • Any gross up eligible invoices for the current season which are dated prior to establishing your prepay contract will be automatically applied to the contract when it is created. • If prepay contract is set up by Parent, all invoices for parent and branches will draw against your Parent Prepay Contract. • If prepaying by Branch — and Parent also prepays — invoices will draw against Parent Prepay Balance when Branch Prepay Balance is consumed or contract closed. • Prepay Reports are available on Connect3® for your use in monitoring your prepay activity. These reports are updated with invoice activity daily. • Prepay Statements are available monthly on the Invoice Management Tool, and mailed to non-Invoice Management customers.

CLOSING PREPAY • As prepay funds are used up, contracts will automatically close when reaching a zero balance. • For prepay contracts with a balance, unearned gross ups will be removed and remaining funds will be credited to your General Account.

PREPAY END OF SEASON PROCESS • At the end of the season, a calculation of your account’s net sales that are eligible for gross ups is conducted. Sales and credits from September 1st through August 31st are included in the calculation. • This calculation includes all sales, whether the invoice hit your prepay account or not. • NET SALES must be equal to or greater than the amount you prepaid plus the gross up to earn all gross up funds. • Prepay end of season invoices will be issued in September to bill for unearned gross up funds.



ITEMS NOT ELIGIBLE FOR PREPAY GROSS UP • Including but not limited to: Soybean Seed Stock and Wheat do not qualify for the prepay program.

CLOSING PREPAY • As prepay funds are used up, contracts will automatically close when reaching a zero balance. • For prepay contracts with a balance, unearned gross ups will be removed and remaining funds will be credited to your General Account.

PROGRAMS THAT REDUCE NET SALES ELIGIBLE FOR GROSS UP • Most program credits will also reduce your net sales eligible for gross up. Examples: Replants, Discretionary Seed, Brand Support Incentive, Early Order Gross Ups, Inventory Protection & Pick Up Allowances, Customer Financing, and Monsanto LCR Credits.